

# 2017 MODEL YEAR VEHICLE CONTRACTS

2016 State Fleet Managers Workshop  
August 2, 2016

# Vehicle Buyer Contact Information

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# 2017 Vehicle Contracts

For the 2017 Model Year the Division of Purchasing is currently working on the establishment of the following contracts:

- Statewide - Passenger Cars
- Statewide - Patrol Cars
- Statewide - Passenger and Cargo Vans
- Statewide - Light Duty Trucks
- Statewide - Sport Utility Vehicles and Crossovers
- The Division of Purchasing will also do spot bids (agency specific) throughout the year for various vehicles not included on the Statewide Contracts

# Statewide - Passenger Cars

- ◉ Alternative Fuel Compact Sedan - Ford Focus or equivalent
- ◉ Regular Fuel Compact Sedan – Ford Focus, Chevrolet Cruze, Dodge Dart or equivalent
- ◉ Alternative Fuel Mid-Size Sedan – Chrysler 200 or equivalent
- ◉ Regular Fuel Four Cylinder Mid-Size Sedan – Chrysler 200, Ford Fusion, Chevrolet Malibu or equivalent
- ◉ Alternative Fuel Full-Size Sedan – Chevrolet Impala Limited, Dodge Charger or equivalent
- ◉ Regular Fuel Full-Sized Sedan – Chevrolet Impala Limited, Dodge Charger, Ford Taurus or equivalent
- ◉ Hybrid Mid-Size Sedan – Ford Fusion Hybrid or equivalent

# Statewide - Patrol Cars

- ◉ Alternative Fuel Chevrolet Caprice Police Package Sedan
- ◉ Dodge Charger Police Pursuit AWD Sedan
- ◉ Alternative Fuel Chevrolet Tahoe 2WD Police Package
- ◉ Alternative Fuel Chevrolet Tahoe 4WD Special Services Package
- ◉ Alternative Fuel Ford Police Interceptor Sedan
- ◉ Alternative Fuel Ford Police Interceptor Utility AWD – FFV
- ◉ Dodge Durango Special Service Package AWD Sport Utility

# Statewide - Passenger and Cargo Vans

- ◉ Alternative Fuel 7 Passenger Mini Van – Dodge Grand Caravan or equivalent
- ◉ Cargo Mini Van – Dodge Ram Promaster City, Chevrolet City Express, Ford Transit Connect or equivalent
- ◉ 12 Passenger Van - Ford Transit Wagon, Chevrolet Express or equivalent
- ◉ 15 Passenger Van - Ford Transit Wagon, Chevrolet Express Extended Wheelbase or equivalent
- ◉ Full Size Cargo Van – Ford Transit Cargo, Chevrolet Express Cargo, Dodge Ram Promaster or equivalent

# Statewide - Light Duty Trucks

- Small Trucks (4x2 and 4x4 extended cab) – Chevrolet Colorado or equivalent
- Alternative Fuel Half Ton Trucks (regular cab, extended/super cab, crew cab, 4x4, 4x2) - Chevrolet Silverado 1500, Dodge Ram 1500, Ford F-150
- Three Quarter Ton Trucks (regular cab, extended/super cab, crew cab, 4x4, 4x2) – Chevrolet Silverado 2500 FFV, Ford F-250 FFV, Dodge Ram 2500

# Statewide – Sport Utility Vehicles & Crossovers

## SUV's

- Small/Mid-Size Sport Utility (4x4, 4-cylinder) – Jeep Patriot, Jeep Compass, Ford Escape, Chevrolet Equinox or equivalent
- Standard/Full-Size Sport Utility (4x4, 6-cylinder) – Jeep Cherokee, Jeep Grand Cherokee, Ford Explorer, Dodge Durango or equivalent

## Crossovers

- Small/Mid-Size Crossover (AWD, 4-cylinder) – Ford Edge, Dodge Journey or equivalent
- Standard/Full-Size Crossover (AWD, 6-cylinder) – Chevrolet Traverse, Ford Flex or equivalent

# Propane/CNG Prep Package

- Adding a “fill-in-the-blank” to all line items asking vendors to identify if the model bid has a propane and/or CNG prep package available. If so, bidders will be asked to stipulate any engine requirements necessary for the package.
- If a prep package is available, agencies and coop members can utilize the miscellaneous line item when ordering.

# Time Frame on 2017 MY Contracts

- Currently drafting RFP's (Trucks, SUV's, Passenger Cars, Passenger/Cargo Vans and Patrol Cars) and will be issued by the end of August
- Bids due by Mid/Late-September
- Awards made in November/December  
(changing our requirements for MPG info so we don't have to rely on EPA website information being posted)

# Roll-over Option Period

- Currently there are vehicles available for purchase through the roll-over of the model year 2016 vehicle contracts. The roll-over allows the State of Missouri state agencies and cooperative entities to purchase 2017 model year vehicles at the 2016 model year prices. More information on the vehicles that have been rolled over can be found at <http://oa.mo.gov/purchasing> or by contacting Teri Schulte.
- The following slide summarizes what is available currently through the roll-over option.

# Roll-over Option Period

## ○ Passenger Cars (Roll-Over Expires December 31, 2016)

- 2016-17 Chrysler 200 – Alternative Fuel
- 2016-17 Ford Fusion
- 2016-17 Ford Fusion Hybrid
- 2016 Ford Focus Sedan SE – Alternative Fuel – available through August 5, 2016 (will roll-over after that date)
- 2016 Ford Taurus SE – Alternative Fuel – available through September 2, 2016 (will roll-over after that date)

## ○ Patrol Cars (Roll-Over Expires December 31, 2016)

- 2016-17 Dodge Charger Pursuit AWD
- 2016-17 Chevrolet Tahoe 2WD 9C1 Pursuit and 4WD Special Services
- 2016-17 Ford Police Interceptor Sedan and Utility
- 2016-17 Dodge Durango Special Service Package AWD

## ○ Passenger Vans (Roll-Over Expires December 31, 2016)

- 2016-17 Dodge Grand Caravan – Alternative Fuel
- 2016-17 Ford Transit Connect Cargo
- 2016-17 Chevrolet Express 2500 – 12 passenger
- 2016-17 Chevrolet Express 15 passenger
- 2016-17 Chevrolet Express Cargo 2500

## ○ Light Duty Trucks and Sport Utility Vehicles (Roll-Over Expires December 31, 2016)

- 2016 Chevrolet Colorado 4x2 and 4x4 – available through October 29, 2016 (roll-over option not available)
- 2016-17 Dodge Ram, 4x2, Regular Cab, Alternative Fuel
- 2016-17 Ford F-150, 4x2, Extended Cab, Alternative Fuel
- 2016-17 Ford F-150, 4x4, Regular Cab, Alternative Fuel
- 2016-17 Ford F-150, 4x4, Extended Cab, Alternative Fuel
- 2016-17 Dodge Ram 2500, 4x2, Regular Cab
- 2016-17 Dodge Ram 2500, 4x4, Regular Cab
- 2016-17 Ford Escape SE AWD (4-cylinder)
- 2016-17 Dodge Journey SE AWD (6-cylinder)

# Cooperative Agency Use of Contracts

- Cooperative Procurement Information can be found on the Division of Purchasing website at the following address:

<http://oa.mo.gov/purchasing/cooperative-procurement-services>

- Any cooperative procurement member may use State of Missouri Statewide contracts.
- Cooperative agencies must pay a delivery cost and may be subject to special payment terms when utilizing State of Missouri vehicle contracts.  
(cooperative fees and terms stated within Statewide Contract Notice)

# Question and Answer

- ◎ QUESTIONS OR ISSUES WITH CONTRACTS? ANY OPTIONS MISSING THAT ARE NECESSARY?
- ◎ Please don't hesitate to contact Teri Schulte with any further questions or any ideas/options for 2017 Model Year Statewide Contracts.
- ◎ Thank you for your time!